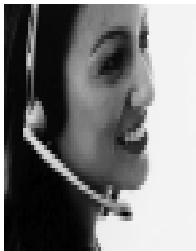




## Success Story



# Vodafone and Core Teamwork: The Road to Success



Vodafone is Ireland's leading mobile phone operator with a customer base of over 1.8 million and a total of 1,500 employees. The company was established in 1984, and operated Ireland's first mobile phone service as part of the former state telco - Telecom Eireann. Operating under the separate brand - Eircell - it enjoyed huge expansion in the late '90's as mobile telephony was embraced in Ireland. In May 2001, Eircell was acquired by Vodafone in the largest deal ever in Irish corporate history. The company is now part of the world's largest mobile community.

To facilitate Vodafone's rapid growth the Core International team implemented a state of the art Payroll solution which met the varied requirements associated with the telecommunications industry. A key factor for Vodafone in opting for the **CorePay** solution was the applications ability to implement and integrate a highly flexible system, which will handle all the below key requirements.

- 1) **Reduction in Administrative Burden**
- 2) **Integration with 3<sup>rd</sup> Party Solutions**
- 3) **Security and Reliability**
- 4) **Scalability**
- 5) **Compliance with Irish Legislation**

### 1) Reduction in Administrative Burden

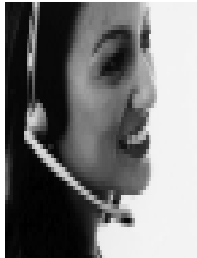
The **CorePay** solution was selected by Vodafone to automate their Payroll Function which comprises of payments to permanent and temporary staff. Since the implementation of **CorePay**, administration costs and the burden placed on Vodafone's staff have substantially reduced. Payroll duties have diminished due to the automation of Payroll and the provision of on-line payslips and pay history for employees, in addition Vodafone's workflow process is now fully e-mail driven. This allows staff further time to complete additional human resource tasks. Vodafone's payroll department's costs have also decreased in response to reductions in administration and paperwork overheads.

### 2) Integration with 3<sup>rd</sup> Party Solutions

One of the principle criteria in Vodafone's selection process was the proposed Payroll system's ability to integrate with their existing SAP enterprise solution. Core's proven track record for integrating with 3<sup>rd</sup> party solutions, including SAP, convinced Vodafone that this integration would be seamless. Their conviction proved justified. Implementation of the **CorePay** solution was direct and manageable.

### 3) Security and Reliability

Security and reliability were key elements for Vodafone in the implementation of a successful payroll solution. **CorePay** provided extensive security features both at database and application level and included full audit facilities thus maintaining data integrity at all times.



#### 4) Scalability

While current Vodafone process requirements were fully addressed within the CorePay solution, Vodafone were anxious that the system have the ability to cater for future changes. **CorePay** is a parameter driven payroll solution providing Vodafone with the ability to configure the system according to their unique payroll requirements. Vodafone were provided with a solution that not only meets their present conditions but one that provides the ability to adapt to future organisational, technical and legislative changes.

#### 5) Compliance with Irish Legislation

The **CorePay** solution currently pays over 54% of the working population in Ireland. The solution has been on the market for over 20 years and has evolved in line with technical, market and legislative changes. Core have a strategic relationship with the Revenue Commissioners (who are clients of Core) which ensures that Core are at the forefront of legislative changes as they affect Payroll.

### Vodafone Egypt

*Affirming their profile as the foremost supplier of HR solutions to the Telecommunications Industry Vodafone Egypt have installed CoreAccess, a comprehensive Enterprise Wide Security Management System. CoreAccess presently caters for all Vodafone Egypt's onsite and security needs.*

*Key requirements for Vodafone Egypt included:*

- 1) **Varied Access Control Set-Up**
- 2) **Exceptional Infrastructure**
- 3) **Extensive Reporting**
- 4) **Health & Safety Compliance**



In May 1998, the Vodafone Group won its bid for the second 15-year GSM licence in Egypt. Since then Vodafone Egypt has grown rapidly to its current customer base of over 4 million subscribers. Vodafone Egypt operates a team of over 2200 employees. Vodafone Egypt is the largest mobile communications company in Egypt in terms of net profit and the second in terms of revenue and market share.

This contract further strengthens Core's position as a leading provider of Payroll solutions to global organisations.

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